

Secrets of a Satisfying Family Practice

Presented by Forrest (Woody) Mosten

- Real Peacemaking**
- Fewer Meltdowns & Less Stress**
- More Satisfied Clients**



Oregon Association of Collaborative Professionals (OACP), Oregon's IACP-affiliated state-wide organization, is pleased to sponsor a two-day workshop on May 1-2, 2015, in Portland, with the renowned Forrest "Woody" Mosten. Woody will present on the topic of **"Building a Satisfying & Profitable Collaborative and/or Mediation Practice (Getting More Clients),"** with associate trainer, Kevin Scudder. Guest speakers include Bill Howe and Forrest Collins.

Registration is now Open! Surf here:
www.collaborativepracticeoregon.org
Register by 3/20/2015 and SAVE \$50!

Take your ADR skills to the next level! This is a workshop for all divorce professionals (legal, mental health, and financial) who seek to provide their clients with a less stressful, courtless opportunity to join the growing community of well-adjusted divorced families. Basic collaborative training is recommended, but not required.

The intention in offering this workshop is to provide ideas and resources and to demonstrate proven models and methods of practice from which you can gain personal satisfaction and increased income from your peacemaking work.

The workshop is taught from differing backgrounds, length of professional experience, and life perspectives. Woody uses his 40-plus years as an innovative law and mediation practitioner and trainer to go beyond the successful Master Class he taught with Pauline Tesler in 2011-2012. Kevin is a member of cutting-edge Cypress Collaborative Solutions practice group and a frequent blogger for current and future IACP Collaborative Practitioners at Be-Fulfilled.org. He will share lessons learned from his own challenges and joys of giving up litigation and moving to a full time peacemaking practice.

The workshop is fast paced and interactive and has been customized as a two day training. You can participate in a world-class event at the lowest price possible and with a minimum of working time out of your office.

Forrest (Woody) Mosten is in solo private practice as a Family Lawyer and Mediator in Los Angeles. Non-litigation activities are the foundation of his professional work. He is the author of several books and numerous articles about issues of legal access and peacemaking. He serves as a keynote speaker for legal conferences worldwide and is Adjunct Professor of Law at the UCLA School of Law. Woody's latest book, *Complete Guide to Mediation*, 2nd Edition, will be published by the ABA later in 2015. Woody can be reached at www.mostenmediation.com.

Woody received the New York State Council on Divorce Mediation Lifetime of Service Award in 2014 and has been named Super Lawyer by *Los Angeles Lawyer Magazine* and one of the top 25 Family Mediators in California by the *Los Angeles Daily Journal*.

Woody is recognized as the "Father of Unbundling" for his pioneering work in promoting Limited Scope and Discrete Task Services for lawyers. OSB CLE sponsored one of Woody's first presentations on the topic around 1997.

Kevin Scudder is a Seattle lawyer (sole practitioner) with a focus on family law and estate planning. Kevin started his Collaborative work in 2007 and since then has been working to develop and refine his skills as a peacemaker within the collaborative model as a Mediator and Collaborative Attorney. Kevin presented his Anatomy of An Elevator Speech at the 2012 IACP Forum in Chicago, IL., and has been part of the IACP Practice Group Development Committee presentations at the Chicago and San Antonio Forums. Kevin can be reached at www.scudderlaw.net.

LIVE PRESENTATION ONLY — **No Video Replay**

Friday, May 1, 2015

Saturday, May 2, 2015

both days 8:00 a.m. to 5:00 p.m.

McMenamins Kennedy School

5736 NE 33rd Ave.

Portland, OR 97211

MCLE Credit: 12 General (expected)

Program Schedule

Friday, May 1, 2015

There will be a 15 minute break each AM & PM session

8:00 a.m. Registration & Coffee Service

MORNING SESSION

9:00 a.m. Welcome, introductions, protocols

9:30 a.m. Developing A Peacemaking Signature

- A Commitment to Excellence
- Developing Your Signature
- Utilizing Congruent Peacemaking Values to Make a Transition to New Paradigm Service Delivery
- Improve Negotiation Strategies by Moving From Debate to Discussion to Reflective Connected Dialogue

12:30 p.m. Lunch (on your own)

AFTERNOON SESSION

2:00 p.m. Offering Peacemaking Services that Clients Will Buy

- Stepping Out of Your Comfort Zone: Using Your Peacemaking Skills in Different Models
- Closed and Open Practice Group Referrals
- Working with Untrained Collaborative Professionals
- Collaborative and Cooperative
- Unbundling within Collaborative Practice
- Collaborative Consultation in Mediation
- Unbundled Legal, Mental Health, and Financial Services to *Pro Se* Litigants

5:00 p.m. Adjourn

Optional: Dining Around Portland (tba)

Saturday, May 2, 2015

8:00 a.m. Gathering & Coffee Service

MORNING SESSION

9:00 a.m. Review Friday, Burning Questions

9:30 a.m. The Journey To Becoming A Full Time Peacemaker

- How Giving Up Litigation and Committing to Peacemaking Will Create a Profit Center for Your Peacemaking Practice
- How to Make the Transition from a Collaboratively Trained Professional Who Offers Litigation Services to a Fulltime Peacemaker
- Overcoming Personal and Professional Challenges, Real and Perceived, that Prevent the Transition to Full Time Peacemaker
- Strategies to Maximize Profitability During and After Your Transition
- The Connection Between Your Profitable Individual Practice and the Success of Your Practice Group

12:30 p.m. Lunch (on your own)

AFTERNOON SESSION

2:00 p.m. Planning Your Next Decade As A Profitable Peacemaker Through Daily Baby Steps

- The Commitment to Collaborative Excellence: A Daily Practice
- Peacemaker Self-Survey: Highlighting Your Strategic Plan
- Developing Your Mission Statement
- Drafting Your Peacemaker Business Plan
- Redesigning Your Office to Become a Client Education and Support Center
- Visioning Your Practice for Profitability and Personal Satisfaction

5:00 p.m. Program Concludes

Your Transition To Full Time Peacemaking Starts Today!

OACP brings Forrest 'Woody' Mosten to Portland for this two-day cutting-edge workshop on 'how to' enjoy a satisfying and profitable collaborative, mediation, 'unbundled' peacemaking practice. In conjunction with Seattle co-trainer, Kevin Scudder, he presents this very practical, yet deeply principled training to provide you with ideas, resources, and proven models of new ways of practice from which you can gain personal satisfaction AND increased income from your peacemaking work. Woody will share just how professionalism, civility AND peacemaking can and do pay. Sure, some things may have to change. But we'll go over what you need to change, and show you how!



Twelve (12) continuing education credit hours are anticipated for lawyers, financial, and mental health professionals.

Registration cost is \$425 (add \$50 if registering after March 20, 2015). Partial scholarships and reduced rates for Judges and law students are available. The workshop times are 9:00 a.m. until 12:30 p.m. and 2:00 p.m. until 5:00 p.m. on May 1 and 2, 2015. Registration is open to professionals practicing in the areas of family law (including mediation), mental health and finance. Oregon Association of Collaborative Professionals (OACP) will waive its 2015 annual membership dues (a \$100 value) for registrants who are current members or who are approved for new membership.

Space is limited and registration will be first come, first served. Register at the OACP web site: www.collaborativepracticeoregon.org. Payment options include credit card through PayPal (although a PayPal account is not required) or mailing a check. Completion of the online registration form is required regardless of payment type to reserve your seat. Payments become **non-refundable** on Friday, April 17, 2015.

LODGING

McMenamins Kennedy School is holding rooms for OACP conference attendees and guests. Please make your reservations directly: (888) 249-3983 or (503) 249-3983, or by web, www.McMenamins.com. Mention "OACP" and make your reservation no later than Wednesday, April 1, 2015.